

TheThailandLife
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Thai Exporters Directory
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An Introduction to Importing Goods

Welcome to the second edition of the Thai Exporters Directory. This resource was created out of the frustration of thousands of people across the world struggling to find a reliable product exporter in Thailand.

After writing [a post on my blog](#) about the possibilities of making money by importing goods from Thailand, I began receiving hundreds of emails from readers asking for details of trustworthy, professional export companies.

At first I began creating a list on my blog, allowing companies to send in their details to be listed, but this didn't work out. I received a number of complaints from readers about companies not replying to emails and acting unprofessionally during negotiations. So I took the list down and decided to create a verified directory from scratch.

I contacted each individual company, asking them to provide me with a number of details to verify their status and business intentions.

This proved very difficult. In fact, after a few months I still hadn't heard back from many of the companies that had initially contacted me to be featured on my website.

Many of the companies I investigated did not end up making the directory because of a lack of professionalism during our communications. In reality, considering the huge number of export companies in Thailand, only a small percentage conduct business in

what I deem to be an acceptable manner.

While I have done my best to investigate the companies in this directory, I do not take responsibility for any communication or business dealings you choose to proceed with.

Like all business ventures, importing goods from Thailand comes with a risk of loss of investment. That said, hundreds of thousands of people trade successfully with Thailand every day.

In my experience, success always seems to boil down to 5 key factors:

1. Thoroughly research the company you intend to do business with. Do as much due diligence as you can.
2. Always test the supply funnel with a small sample of the product before placing a big order that could hurt you financially.
3. Factor in shipping costs and import tax during your research. This is usually the make or break of a profit margin.
4. Never pay for a full shipment of goods upfront. Always use an escrow service to protect your payment (if possible).
5. Ensure that all product transactions fall within the laws of both Thailand and your home country.

A Few Tips on Best Business Practice

When enquiring about a product, I encourage you to contact more than one company to make sure you are getting a competitive quote. While it is good business practice to barter on price, be aware that on lower value products the margins are much smaller and you will not

be able to get the 20%+ discount you'd expect in a street market. Try your best to get a discounted price per piece, but don't expect miracles.

It is normal to want to rush in and start your export business; of course you are excited at the prospect of making money. But it is this excitement that will cause you to overlook obvious flaws in your business plan and not properly research and understand the market and industry within which you intend to work. This is why so many people end up losing money and failing at the first hurdle.

For this reason, I highly recommend reading [Tomas Belcik's Import Guide](#), which is a comprehensive, step-by-step guide to the import/export business. The guide covers where to source, how to negotiate, how to ship and how to assess the competition.

Tomas is a veteran importer, wholesaler and retailer of products from South and Southeast Asia, China, Africa, Latin America and Europe. His 35 years worth of experience will be of great value on your journey.

Alternatively, there's a bunch of [beginner's guidebooks on Amazon worth checking out too](#).

***Please Note:** If a company features in more than one section of this guide it is because it is common in Thailand for export companies to specialize in more than one area.*

1. Clothing & Fashion

Company Name: New Era Fashion

Contact: Sachin Rainy

Location: Phuket

Products: Suits, shirts, t-shirts

Tel No: +66 817 875 121

Email Address: info@erasfashion.com

Website Address: www.erasfashion.com

Company Name: Perrycoze

Contact: Phanitta (Jane)

Location: Phuket

Products: Clothing (Thai style), accessories, souvenirs and handicrafts

Tel No: +66 817 875 121

Email Address: support@perrycoze.com

Website Address: <http://www.perrycoze.com>

Skype ID: perrycoze

Line ID: +66 90 978 9315

Company Name: Merziles 68 Co., Ltd

Contact: May

Location: Bangkok

Products: Soap and skincare and cosmetics – natural products.

Tel No: +66 858 098 141

Email Address: mayphakphion@gmail.com

Website Address: <https://www.facebook.com/merziles68/>

Line ID: phemaonmay

Company Name: MK Golden Wear

Contact: Mr Kamel

Location: Bangkok – Chatuchak market

Products: Menswear and childrenswear

Email Address: mkgoldenwear@hotmail.com

Website Address: <https://www.linkedin.com/in/kamel-mk-golden-wear-22a088a7>

Company Name: Tie Dye Samui

Contact Name: Daniel Monaghan

Location: Koh Samui

Products: Hand made/custom tie-dye bedding and clothing

Tel No: 07756653564

Email: danmono85@gmail.com

Company Name: Pantita

Contact Name: Pantita

Location: Bangkok and Chumphon (South of Thailand)

Products: Clothes and accessories

Tel No: +66 89 645 6633

Email: panita927@gmail.com

2. Skincare

Company Name: Merziles 68 Co., Ltd

Contact: May

Location: Bangkok

Products: Garments, football jerseys

Tel No: +66 858 098 141

Email Address: mayphakphion@gmail.com

Website Address: <https://www.facebook.com/merziles68/>

Line ID: phemaonmay

Company Name: DSC Syndicate

Contact Name: Mimie Lanie

Location: Bangkok

Products: Provamed Cosmetics

Tel No: +66 89 645 6633

Email: www.dscsyndicate.com

3. Handicrafts

Company Name: Dok Koon Shop

Contact: JJ

Location: Bangkok

Products: Crafted teak products, boxes, Ganesha, candleholders, clocks, post boxes

Tel No: +66 882 668 680

Email Address: jj@dokkoonshop.com

Website Address: www.dokkoonshop.com

Line ID: jjsornphlang

Company Name: Nana Gift

Contact: Nanny

Location: Bangkok (Samsai)

Products: General and traditional gifts, clothes and handicrafts.

Tel No: +66 081 765 3696

Email Address: nanagi_ungpao@hotmail.com

Website Address: www.facebook.com/NanaGift

Line ID: NanagiUngpao

Company Name: S.2 Supply & Services Ltd

Contact: Sanya Riapsan

Location: (Head Office) 203/3 M.6 T. Nong Prue A.Banglamung, Chonburi, Thailand 20150

Products: Local products: Wood carved, hand made, decorative goods.

Email Address: s2supply@hotmail.com

Skype ID: Sanyas217

Line ID: yingyai_nov

Company Name: Pantita

Contact Name: Pantita

Location: Bangkok and Chumphon (South of Thailand)

Products: Thai handmade products

Tel No: +66 89 645 6633

Email: panita927@gmail.com

4. Food

Company Name: S.2 Supply & Services Ltd

Contact: Sanya Riapsan

Location: (Head Office) 203/3 M.6 T.Nong Prue A.Banglamung, Chonburi, Thailand 20150

Products: Thai fruit (fresh, dry & frozen), Dry fish (smoked), agricultural goods, industrial goods.

Email Address: s2supply@hotmail.com

Skype ID: Sanyas217

Line ID: yingyai_nov

Company Name: J.P. Rice International (1998) Co., Ltd

Contact: Glaiza Jan Dalipe

Location: Surin

Products: Premium Thai Hom Mali Rice

Tel No: +66642539012

Email Address: export2@jp-rice.com

Website Address: <http://www.jp-rice.com>

Skype ID: Sanyas217

Line ID: +66642539012

Company Name: M.M.G TRADE

Contact: Chaphat

Location: Bangkok

Products: Premium Thai Hom Mali Rice

Tel No: +66 873406817

Email Address: mmgtrade@outlook.com

Website Address: <https://www.mmg-trade.com>

Company Name: Merziles 68 Co., Ltd

Contact: May

Location: Bangkok

Products: Red Bull drink

Tel No: +66 858 098 141

Email Address: mayphakphion@gmail.com

Website Address: <https://www.facebook.com/pg/merziles68/about/>

Line ID: phemaonmay

Company Name: Englo Intertrade co., ltd

Contact: Warittha

Location: Bangkok, Thailand

Products: Mineral water, sugar, tapioca starch

Tel No: +66 89 833 4546

Email Address: warittha@englo.co.th

Website Address:

Skype ID: rsk.warittha

Line ID: aeiyraksanakorn

Company Name: Nataree 99

Contact: Piyada

Location: Natnaree 99 Intertrade Co., Ltd. 65/13 Phet Kasem Road 41
Hatyai, Songkla, 90110, Thailand

Products: Food and beverages

Tel No: +66 16 256 3470

Email Address: natnaree99intertrade@nls.co.th

Website Address: <http://nls.co.th/>

Company Name: Pantita

Contact Name: Pantita

Location: Bangkok and Chumphon (South of Thailand)

Products: Sun dried bananas, fried bananas

Tel No: +66 89 645 6633

Email: panita927@gmail.com

Company Name: DSC Syndicate

Contact Name: Mimie Lanie

Location: Bangkok

Products: Vistra Health Supplements, Provamed Cosmetics, Truslen
Coffee

Tel No: +66 89 645 6633

Email: www.dscsyndicate.com

5. Art & Hobby Craft

Company Name: Procraft Concepts Co., Ltd.

Contact: Sven van Heijningen

Location: Bangkok and Khon Kaen (headquartered in Netherlands)

Products: Die cut stencils, Laser cut stencils, Flexible stencils with adhesive, Stencil to print textile at home (patent product), Cosmetic Stencils, Rub on transfers (decals), Ceramic Transfers (decals), Wood Transfers (decals), Wall transfers (decals), Textile Transfers, Body Tattoos, Peel off stickers, Cosmetic Paint, Textile Paint, Acrylic Craft Paint, Body Glue, Face Paint

Email Address: sven@procraftconcepts.com

Website Address: www.procraftconcepts.com

Company Name: Seesunart

Contact: Dennis Segers

Location: Bangkok and Maastricht (Netherlands)

Products: pop art and other modern and classic art

Email Address: seesunart@gmail.com

Website Address: <http://www.seesunart.com>

Company Name: Royal Thai Art

Contact: Nanna

Location: Cha-am

Products: Traditional Gold Leaf Paintings

Tel No: +66 957726122

Email Address: info@royalthaiart.com

Website Address: www.royalthaiart.com

Line ID: itsnanafa

Company Name: Arthur Exports, LLC.

Contact: Erik Brigham

Location: Chonburi

Products: terracotta/frost-proof clay pottery

Tel: 099-621-6277

Email Address: erik@arthurexport.com

Website Address: www.arthurexport.com

Line ID: erikbrigham

6. Paper

Company Name: Merziles 68 Co., Ltd

Contact: May

Location: Bangkok

Products: A4 paper

Tel No: +66 858 098 141

Email Address: mayphakphion@gmail.com

Line ID: phemaonmay

7. Industrial & Mechanical

Company Name: Progress Inter Rubber

Contact: Krittika Soponsakulrat

Location: Bangkok (Samut Sakorn)

Products: Rubber bands, rubber balls, rubber finger cones, rubber tubes

Tel No: +66 34 783 468

Email Address: annsiau@progressinterrubber.com

Website Address: www.progressinterrubber.com

8. Shipping Companies

Company Name: The Freight

Contact: Felix Schrik

Location: Bangkok (Ekkamai)

Service: Shipping and cargo services (sea and air)

Tel No: +66 2 714 2414

Email Address: felix.schrick@the-freight.com

Website Address: www.the-freight.com

Company Name: Gold Coin International

Contact: Jawa

Location: Bangkok (Yannawa)

Service: Shipping and cargo services (sea and air)

Tel No: +66 6 196 19557

Email Address: csa@gcibangkok.com

Website Address: <http://gcibangkok.com/>

Company Name: LWS Logistics

Contact: Luc

Location: Glas Haus Building Level P, Unit P01 1 Soi Sukhumvit 25,
Sukhumvit Road, North Klongtoey, Wattana, Bangkok 10110, Thailand

Service: Full range of shipping services in Bangkok and worldwide

Tel No: +66 619619557

Email Address: contact@lwslogistics.com

Website Address: <http://www.lwslogistics.com>

Line ID: +66 (0) 2 028 8807

Company Name: Yatari Express

Contact: Adams

Location: No.3241 m Floor, m02, Boss Tower, Rama 4 rd., Klongton,
Klongtoey, Bangkok 10110 Thailand

Service: Trans shipment from Asia

Tel No: +66-2-2619366

Email Address: adams@yatarithailand.com

Website Address: <http://www.yatari.net/en/branch.aspx?id=54>

Company Name: MC Trading & Resort Supplies Thailand

Contact: Mint

Location: Sakon Nakhon

Products: Total Solution for Hospitality Industry & Air & Sea Freight

Tel: +66 619619557

Email: sales@mc-trs.com

Website Address: www.mc-trs.com

If you are an export company and want to be listed in this directory, or want to update details in your listing, please contact me at:

info@thethailandlife.com.

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